



## **About Us**

With over 18 years of experience behind it, **Neville Industries** (formerly known as Tex Xpressions) has grown into a name that symbolizes Quality, Trust and Commitment.

In today's global economy, vast changes are taking place at accelerating speed in the market place. We, at Neville Industries firmly believe we are at the forefront meeting these challenges by using our core beliefs framed into a business network that enables us to respond and make decisions quickly to changes as and when it happens.

Our strength lies in our ability to understand and appreciate that every buyer is different with different specific needs. Our ability to interpret market forecast and trends, incorporating same in our product development helps us to achieve a high level of customer satisfaction. Our quality control and production planning systems are engineered to respond effectively to changing market scenarios, product range flexibility and short delivery times. The net result is, we are able to deliver a quality product on time and at the right price.

The Neville Industries Group is a reputed supplier of textiles and scarves to customers of the calibre of Next plc, Tommy Hilfiger, JC Penney, Gaastra, Levi's, McGregor, Bensherman.

### **Scarf Division:**

Our scarves division started in 2008 at the request of our client Tommy Hilfiger considering our strong foundation of developing and producing innovative fabric to produce and manufacture scarves for their brand

Today we are proud to say that we are a Levi's TOE compliant scarf facility, manufacturing and producing scarves for clients like Levi's, Gaastra, Bensherman, Tom Tailor etc.

Our scarves are produced from fabrics such as cotton, wool and linen blends in various forms of digital printing, yarn dyed, tie dyed, embroidered, lace and with innovative finishes supplemented with exquisite handwork if required.



## **Our Strengths**

We pride ourselves in being competitive and competent on our product capability, raw material resources, pricing and quality.

From enquiry to production, our service and quality enhances our Speed of Response - whether it is in responding to emails, initial costings, faster turn around of strike off/sample yardages or jump starting bulk deliveries.

We are able to do this, as our dedicated team of merchandisers, makers, raw material suppliers are trained to respond and react in making decisions that the customer requires immediately.

## **Aggressive Pricing**

Price more than ever plays a major part in the development and retention of customers.

Our teams of product specialists are up to date with market realities of raw materials sourcing and enhanced production techniques ensuring prices quoted is the very best at the first instance.

## **Flexibility**

Flexibility lies in our ability to understand and appreciate that every buyer is different with different specific needs.

There is however, no differentiation to our levels of service, respect and business conduct irrespective of a clients size.

We are able to work with smaller volumes as well as larger volume business. Our client matrix is a happy mix of both.

Customer satisfaction is key.



## **Comprehensive Product & Design Development**

In an ever changing market scenario, it becomes important to constantly research and develop new concepts in accordance to the latest fashion trends.

Our team of product and design specialists are focused in continuously producing new and innovative products and concepts by keeping abreast of latest trends in fashion and products, design software, visiting fashion, trade and market fairs, reviewing competitor activity, compiling market information, maintaining swatch and color library.

This helps clients reduce turn around time, offers variety of service thereby reducing operating costs of design development and in turn enhances customer satisfaction.

## **Social Compliance**

In today's increasing level of product awareness, the customer demands that the product presented is made with the utmost ethical and social compliance standards, we are a Levi's TOE compliant factory and we are also in the process of undergoing **SA 8000** and **BSCI** audit

We work with suppliers that follow the ethical code of conduct that operates to the laws of the land and international laws of human rights, social, labor and environmental standards.



## **Quality Assurance**

The maxim that quality is remembered longer after price is forgotten is everlasting.

We firmly believe that it is the quality of our product that determines customer satisfaction and retention and it is this maxim that is enshrined in all our efforts.

Quality specifications and procedures are enforced as per its clients guidelines or by our own stringent quality assurance procedures.

A passion for detail work culture enforced by rigorous and stringent quality control measures from fiber to fabric to finished product implemented by a team of experienced, skilled and highly motivated manpower for all operations ensure quality is built into the merchandise.

Our fabric mills are located in south India and north India, we also source from China and South East Asia.

We have a permanent field presence of qualified and experienced personnel placed at every stage of production process from fabric, trim and factory floor to not only ensure product is made to highest quality standard but is also made in an ethical work environment, ensuring finished product is compliant to international quality standards.

Regular and random in-house testing is conducted in-house as well as per clients request at MTL, Intertek and SGS laboratories. Testing methods conform to ISO, BSEN & AATC

**Neville Noronha**  
**Proprietor.**